



**INSTITUTE OF THE AMERICAS**

Promoting public policies for development, trade and investment, good governance, and regional integration



**Central America Energy: Renewables, Integration & Investment**  
*Presented by: The Institute of the Americas in coordination with the Organization of American States (OAS)*

**December 11-12, 2008 • San Salvador, El Salvador • Hotel Intercontinental**  
*(All speakers confirmed unless otherwise noted)*

***December 11***

**9:00 – 6:00** *OAS Forum on Sustainable Energy for Central and North America*  
*For more details: <http://www.oas.org/dsd/reia/MeetingSICA.htm>*

**7:00 – 9:00** *Cocktail Reception at the U.S. Ambassador's Residence*  
**\*\*Buses depart Hotel Intercontinental at 6:30 pm\*\***

***December 12***

**8:00** **Coffee and Registration**

**8:30** **Welcoming Remarks and Introduction of Regional Government Participants**  
*Matthew Rooney, Director, Economic Policy and Summit of the Americas*  
*Coordination for Western Hemisphere Affairs, United States Department of State*

*Jeffrey Davidow, President, Institute of the Americas*

**9:00** **Investment Opportunities – Analysis of Increased Investor Activity in Central America and Consolidating Growth**

*Moderated by: Jeremy Martin, Director, Energy Program, Institute of the Americas*

*Paul York, Vice President, Business Development – Americas, Globeleq*

*Edwin Rodas, Regional Director for Regulatory Affairs & Risk Analysis, Duke Energy International*

*Steve Ihnot, CFO, Mesoamerica Energy*

*John Moran, Director of Business Development and Client Relations - Insurance, Overseas Private Investment Corporation (OPIC)*

**10:15** **Coffee Break**

**10:45 Diversifying the Energy Matrix – The Role and Opportunities for Biofuels**  
*Moderated by: George Philippidis, Associate Director, Applied Research Center (ARC), Florida International University (FIU)*

*Luis Felipe Mendonça Filho, Brazilian Ambassador to El Salvador*

*David Walden, Bioenergy Program Officer, Winrock International*

*Judy Siegel, President, Energy & Security Group*

*Deborah Haggard, President, Arkel Sugar, Inc.*

**12:00 Lunch**

**Central America & the Implications of US Economic Slow Down and the Credit Crunch for Central American Economies and Energy Projects**

*Roger Tissot, Energy Fellow, Institute of the Americas*

**1:30 The Challenges and Opportunities for Energy Integration – Discussion of SIEPAC, LNG and Natural Gas and Why Integration is Important**

*Moderated by: Jeremy Martin, Director, Energy Program, Institute of the Americas*

*Jorge Kamine, Counsel, Skadden, Arps, Slate, Meagher & Flom LLP*

*Mauricio Palacios, Commercial Manager, Cutuco LNG*

**2:30 Coffee Break**

**3:00 Diversifying the Energy Matrix – The Role and Opportunities for Renewables, Energy Efficiency and Carbon Credits**

*Moderated by: David Weaver, Managing Partner & Chairman of the Board, Intercap Institutional Investors, LLC*

*Dino Barajas, Partner, Morgan, Lewis & Bockius LLP*

*Jorge Barrigh, Managing Director for Latin America, Natsource*

*Rick Lammers, Consorcio Eólico Amayo*

*Elsia Paz, President, Renewable Energy Federation for Central America & the Caribbean (FERCCA)*

**4:30 Closing Remarks**



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*Participantes por Compañía*



Administración Nacional de Acueductos y  
Alcantarillados (ANDA)

Juan Alfredo Ceavega  
Jefe de Unidad Eficiencia Energetica  
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Javier Marrero  
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Carl Derrick  
Deputy Mission Director  
El Salvador

Larry Rubey  
Director, Economic Growth Office for CAFTA-DR  
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Appropriate Infrastructure Development  
Group

James Duncan  
Biogas Leader - Guatemala, USA, Haiti  
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Arkel International Inc

Deborah J. Haggard  
President  
USA

Asociación de Cogeneradores  
Independientes

Rodolfo MacDonald  
Gerente General  
Guatemala

Ricardo Schaeuffler  
Presidente  
Guatemala

Banco Centroamericano de Integración  
Económica . CABEI

José Ernesto Berganza  
Analista Sectorial  
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Rafael Jaen Williamson  
Regional Manager - LA Global Downstream, Policy,  
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Carmen Elena Escobar  
Permitting Manager  
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Irene López  
Country Manager  
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Pedro Robiou  
Transmission Lines Manager  
El Salvador

Cutuco GNL

Mauricio Palacios  
Gerente Comercial  
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Distribuidora de Electricidad Del Sur

Roberto Gonzalez  
General Manager  
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Ingrid Mendoza  
Regulatory Issues Manager  
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Gerente de Análisis de Riesgos  
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Edwin Ramón Rodas  
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**E+Co**

Alexander Remy  
Investment Officer  
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Walter Vargas  
Investment Officer  
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**Embassy of Brasil in El Salvador**

Luis Felipe Mendonça Filho  
Ambassador  
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Project Manager  
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**Energy & Security Group**

Judy Siegel  
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**Esso El Salvador**

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Country Manager  
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**Esso Standard Oil, S.A. Ltd.**

Ricardo Hernández  
I&W Sales Manager  
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Rodrigo Ortiz  
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**Federación de Energías Renovables de  
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Elsia Paz  
Presidenta  
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**Florida International University (FIU)**

George P. Philippidis  
Associate Director, Applied Research Center  
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**Globeleq Inc.**

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**Ministerio de Economía**

Guido Ernesto Ortiz  
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Administrativas para la Puesta en Marcha del  
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The Appropriate Infrastructure Development Group

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