



INSTITUTE OF THE AMERICAS

Promoting public policies for development, trade and investment, good governance, and regional integration



XVII Annual Latin American Energy Conference

May 13 - 14, 2008 • La Jolla, California

Agenda

Monday, May 12

2:00 – 5:00 Pre-registration at Hilton

6:00 – 8:30 Opening Cocktail/Dinner at the Institute of the Americas Complex–Transportation provided to and from the Hilton

Sponsored by:  **BPZ Energy, Inc.**
Developing Energy - Providing Opportunities

Dinner Keynote Speech

The U.S. Presidential Election

Analysis and insights on the historic 2008 election

Samuel L. Popkin, Professor of Political Science, UC San Diego

Tuesday, May 13

7:00 – 8:30 Registration at Hilton

7:15 – 8:30 Industry Breakfast

Heavy Oil

Moderated by: **David Voght, Managing Director, IPD Latin America**

Ruben Figuera, General Manager, Offshore Joint Ventures, PDVSA

José Chávez, Perupetro

8:30 Conference Opening Remarks
Jeffrey Davidow, President, Institute of the Americas

8:45 Oil & Gas Plenary

Hemispheric Energy Challenges and Solutions

Javier Gutierrez, President, ECOPEPETROL

Décio Oddone, CEO, Petrobras Energía

Matthew Rogers, Director, McKinsey & Company, Inc.

10:00 Coffee Break – Sponsored by: 

Resource Access: NOC's & IOC's

10:30 The evolving National Oil Company and International Oil Company Relationship
Olivier Lazare, VP, Shell Exploration & Production Co.

Bolivia


11:00 Discussion of natural gas investment and plans
Santos Ramírez Valverde, President, YPFB

Climate Change & Carbon Trading

11:30 An inconvenient panel
Michael Mondshine, Assistant Vice President for Climate Change Services, Science Applications International Corporation (SAIC)

Arbitration & Dispute Resolution

12:00 A discussion of how to bring method to the madness
Christopher Goncalves, Director, International Energy, Navigant Consulting, Inc.

12:30 Lunch – Sponsored by: 

2:00 Electric Power Plenary

Keeping the Lights On – Latin America's Electric Power Scenarios

Discussion of the diverse issues facing many countries power investments and outlook

Moderated by: **John Barquin, Partner, King & Spalding LLP**

Andrew Vesey, President, Latin America, AES Corporation

Mauricio Tolmasquim, President, Empresa Pesquisa Energética (EPE)

Rolando González Bunster, President & CEO, Basic Energy

Laine Powell, Vice President & COO
Duke Energy International

Jose Venegas, Energy Management
Regional Director, Endesa Chile

3:30 Coffee Break – Sponsored by: 

Homegrown – Latin America's Regional Energy Players

4:00 A discussion of the role and increasing presence of regional investors and companies
Steven Crowell, President, Pluspetrol

Fernando Zúñiga y Rivero, Chairman, BPZ Energy, Inc.

Financing Latin America's Energy Needs

5:00 Perspectives on investment and finance for energy in the region from oil to LNG to power
Guido Cerini, Managing Director, JP Morgan

Peter Vonk, VP Corporate Finance & Investment Banking, CAF

John Moran, Senior Manager for Special Projects – Insurance, Overseas Private Investment Corporation (OPIC)

Mexico Energy Reform

6:00 An update and analysis of the five point energy reform proposal
Moderated by: Iris Bonilla, Associate, Santamarina y Steta SC

José Néstor García, General Counsel, PEMEX

6:30 Cocktail Sponsored by:



Wednesday, May 14

8:00 Continental Breakfast Sponsored by:



9:00 Day Two Opening

Southern Cone Energy Integration – Full speed ahead?

The evolving energy and integration panorama

Moderated by: Ana Paula Ares, Senior Director, Fitch Ratings Argentina

Daniel Martínez, Minister of Industry, Energy and Mining, Uruguay

Alvaro Ríos, Business Development Manager, Gas Energy Latin America

LNG in the Americas

10:00 The global panorama and key developments and drivers for LNG in the hemisphere

Moderated by: Christopher P.B. Erckert, Partner, Vinson & Elkins LLP

John Troutman, Vice President – Gas Americas, BP America, Inc.

Ruben Figuera, General Manager, Offshore Joint Ventures, PDVSA

Manuel Colcombet, Sr. Vice President Strategy and Portfolio Management, SUEZ Energy South America

11:00 Coffee Break – Sponsored by: 

Energy Alternatives

11:30 Discussion of increased investment in alternative fuels, renewable portfolio standards and climate change

James Boyd, Commissioner, California Energy Commission

Michael Allman, President & CEO, Sempra Generation

Allan T. Marks, Partner, Milbank, Tweed, Hadley & McCloy LLP

12:30 Lunch & Conference Closing Address

US Policy

Policy perspectives on US-Latin American affairs, border issues and hemispheric energy security

Thomas A. Shannon, Jr., Assistant Secretary of State for Western Hemisphere Affairs



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



BP México

- Olaf Carrera
Director of External Affairs
Mexico
- Juan Carlos Domínguez
Commercial Leader
México

BPZ Energy, Inc.

- Fernando J. Zúñiga y Rivero
Chairman
USA

BPZ Exploración & Producción, SRL

- Rafael L. Zoeger-Núñez
Gerente General
Peru

Bureau Veritas

- Carlos Larios
Project Manager

USA

California Energy Commission

- Alan Argentine
Energy Commission Specialist
USA
- James Boyd
Commissioner
USA
- Al Estrada
International Program Manager
USA

Cámara de Diputados

- Angee Marte
Asesora del Presidente de la Comisión de Energía
Dominican Republic

Caterpillar, Inc.

- Reese Jones
Marketing Coordinator
USA

Cemex Central

- Luis Farias
Senior Vice President for Energy
México

**Centro de Investigacion para el Desarrollo
- CIDAC**

- María Cristina Capelo
Investigadora Asociada
Mexico

**Centro Nacional de Control de Energía
(CENACE)**

- Gabriel Argüello
Director Ejecutivo
Ecuador

CETYS - University

- Alfredo Estrada
Dean of the Law School
Mexico

Chevron Corporation

- Javier La Rosa
Commercial Manager, Business Development
USA

CITGO Petroleum Corporation

- Chuck Hoffheiser
Senior Analyst - Corporate Planning & Economics
USA
- Kevin Kinney
Corporate Planning
USA

Clarín

- Ana Baron
US Correspondent
USA

CNPC International

- Ming Tong
MD, Business Development Dept.
China

Combustibles de Oriente S.A. de C.V.

- Daniel Beltran
Director
México



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



Compañía de Electricidad de San Pedro de Macorís (CESPM)

- Roberto Herrera
General Manager
Dominican Republic

Consulado General de México en San Diego

- Lydia Antonio
Cónsul para Asuntos Económicos y Enlace Interinstitucional
USA
- Maria de los Remedios Gómez
Consul General of Mexico
USA

Consulate General of Uruguay

- Carlos Gitto
Consul General of Uruguay
USA

Control Risks

- Emma Campos-Redman
Latin American Analyst
UK

Corporación Andina de Fomento (CAF)

- Peter Vonk
Vice President of Corporate Finance and Investment Banking
Venezuela

Diario Financiero

- Jessica Esturillo
Reportera
Chile

Dowjones Newswires

- Peter Millard
Corresponsal
Mexico

Duke Energy International

- Laine Powell
Vice President & COO
Brasil

Ecopetrol, S.A.

- Javier Gutiérrez
Presidente
Colombia
- Gabriel Osorio
Production VP
Colombia

El Economista

- Fernando Franco
Reportero de Empresas y Negocios
Mexico

El Financiero

- Esther Arzate
Reportera
Mexico
- Olga Ojeda
Correspondent
Mexico

Empresa de Pesquisa Energética (EPE)

- Maurício Tolmasquim
Presidente
Brasil

EnCana Corporation

- Frances-Ann Low
Sr. Advisor, Offshore & International Division
Canada

Endesa Chile

- Gaston Cáceres
Oil and Gas Vice President
Chile
- José Venegas
Energy Management Regional Director
Chile

Energy Intelligence

- Lisa Viscidi
Reporter
USA

ERM Mexico, S.A. de C.V.

- Jaime Martínez
General Manager
México



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



Ernst & Young

- Enrique Grotz
Energy, Chemicals and Utilities South American
Industry Head
Argentina

Ernst & Young, LLP

- Seth Dunbar
Associate Director
USA

Eurocontrol Technics Inc.

- Bruce Rowlands
President & Chief Executive Officer
Canada

Exxon Mobil Corporation

- Milton E. Chaves
International Government Relations Advisor -
Americas
USA

ExxonMobil Ventures Mexico Ltd.

- Alma Quintero
Government Relations/ Relaciones
Gubernamentales
Mexico

Fitch Ratings

- Lucas Aristizabal
Associate Director
USA
- Gianna Bern
Senior Director, Latin America Corporate Finance
USA

Fitch Ratings Argentina

- Ana Paula Ares
Directora del Sector de Empresas
Argentina

Fluor

- Carlos Camera
Executive Director, Business Development
USA

Gaffney, Cline & Associates

- Rafael Quijano
Senior Advisor
USA

Gas Energy Latin America

- Alvaro Ríos
Business Development Manager
Bolivia

Gibson, Dunn & Crutcher LLP

- William Candelaria
Partner
USA

Grupo Anumen

- Gotzon de Anuzita
President
México

Hess Corporation

- Pamela Morelos
Business Advisor
USA

Hoet Pelaez Castillo & Duque Associates

- Miguel Rivero
Partner
Venezuela

Igasamex

- Giles Luis Montgomery
CEO
México

Institute of the Americas

- Kailey Anber
Intern
USA
- Jeffrey Davidow
President
USA
- William Gorham
Intern
USA
- Daniela Kelly
Deputy Director, Training and Project Mexico
USA



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



- Jana Kopyciok
Programs Associate
USA

- Jeremy M. Martin
Director, Energy Program
USA

- Hernán Núñez
Office Manager
USA

- Rita Oliveira
Energy Program Associate
USA

- Pedro Riquelme
IT Assistant
USA

- Diana Lucía Rodríguez
Administrative Assistant, Energy Program
USA

Intercap Institutional Investors LLC

- David R. Weaver
Managing Partner & Chairman of the Board
USA

IPD Latin America

- Vania Laban
Senior Consultant
Mexico

- David Voght
Managing Director
Venezuela

Japan Oil, Gas and Metals National Corporation

- Masayuki Yokoyama
Deputy General Manager, Washington Office
USA

Johns Hopkins University

- Susana Moreira
PhD Student
USA

JPMorgan

- Guido Cerini
Managing Director
USA

Kallpa Generacion, S.A.

- Javier García
General Manager
Peru

KBC Advanced Technologies, Inc.

- Ramon Loureiro
Executive Vice President
USA

King & Spalding LLP

- John Barquin
Partner
USA

Lukoil Overseas

- Xenia Baumgarten
Director for Latin America, Business Development
Venezuela

Man Turbo, Inc

- Andreas Willfort
President
USA

McKinsey & Company, Inc.

- Matthew C. Rogers
Director
USA

McLarty Associates

- Stephen C. Donehoo
Managing Director
USA

Medanito S.A.

- Carlos Grimaldi
Presidente
Argentina

Methanex Chile Ltd.

- Francisco Ajenjo
Director , Gas Supply
Chile



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



Milbank, Tweed, Hadley and McCloy LLP

- Ari Bessendorf
Associate
USA

Milbank, Tweed, Hadley & McCloy LLP

- Allan T. Marks
Partner
USA

Milenio

- Liliana Padilla
Periodista
Mexico

Ministerio de Industria, Energia y Minería

- Daniel Carlos Martínez
Ministro
Uruguay

Mitsubishi Venezolana, C.A.

- Alfredo Urdaneta
General Manager Energy Department
Venezuela
- Mitsuhiro Yamasaki
General Manager Energy Department
Venezuela

National University

- Nelson Altamirano
Professor
USA

Navigant Consulting, Inc.

- Christopher Goncalves
Director, Energy
USA
- Gloria Pacheco
Senior Consultant
USA
- Jessica Thompson
Senior Consultant
USA

Occidental Petroleum Corporation

- Carlos A. Contreras
Manager - Latin American A&D Corporate
Development
Argentina
- Bautista Vermal
Sr. Analyst - Latin America A&D Corporate
Development
Argentina

OPIS

- Brad Addington
Associate Editor
USA

OSIsoft

- Troy Carbaugh
Director - Strategic Alliances
USA

OsiSoft, Inc.

- David Roberts
Director
USA

OSIsoft México, S.R.L. de C.V.

- Javier Sánchez
Country Manager
Mexico

**Overseas Private Investment Corporation
(OPIC)**

- John Moran
Director of Investment Development
USA

Periódico El Norte

- Ada Evangelina Vargas
Reportera Sección Negocios & Energía
Mexico

Perupetro, S.A.

- José Chávez
Ejecutivo Adjunto a la Gerencia General
Peru



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



Petrobras Venezuela Inversiones y Servicios, S.A.

- Francisco Eduardo Alves Massa
Gerente General
Venezuela

Petróleos de Venezuela, S.A. (PDVSA)

- Rubén Figuera
General Manager, Offshore Joint Ventures
Venezuela
- Manuel González
Sr. Advisor on LNG
Venezuela
- Rafael Lara
Sr. LNG Contract Negotiator
Venezuela

Petróleos Mexicanos (PEMEX)

- Xavier Antonio de la Garza
Assistant General Counsel for International Affairs
Mexico
- José Néstor García
Abogado General

Mexico

PFC Energy

- RoseAnne Franco
Lead Analyst, Country Strategies Group
USA

Platts

- Arnoldo Sterinzon
Latin American Director
Argentina

Pluspetrol

- Steven Crowell
President
Argentina

Pluspetrol Exploración y Producción

- Francisco J. Pulit
Director of Business Development
Argentina

Pluspetrol Resources Corporation

- Nicolas Ziperovich
Sr. International Negotiator
Argentina

Primavera Systems, Inc

- Joseph Fernando Bacigalupo
Power, Energy & Process Industries - Latin America
USA

Repsol YPF

- Laura Maccarone
Acquisition & Divestment / Senior Analyst
Argentina

Reuters

- Robert Campbell
Journalist
USA

Ross, Dixon & Bell LLP

- Roy Morrow Bell
Attorney at Law
USA

S.W. Consulting, S.A.

- Rodrigo Danús
Gerente General
Chile

Santamarina y Steta, S.C.

- Iris Bonilla
Associate
Mexico

Schlumberger

- Carlos Mario Calad Serrano
VP Marketing Latin America
Brasil

Science Applications International Corporation (SAIC)

- Darcy Cook
Analyst
USA
- Jette Findsen
USA



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



- Thomas Jensen
Practice Leader
USA
- Michael Mondshine
Assistant Vice President for Climate Change
Services
USA

Secretaría de Energía (SENER)

- Juan Ignacio Navarrete
Subdirector de Políticas de Combustibles
Mexico

Sempra Energy

- Armando Infanzón
Manager of International Country and Regulatory
Analysis
USA
- Mario C. López
Manager, International Community Relations
Mexico
- Ricardo Moreno
Director of International Public Relations
Mexico
- Rick Vaccari
VP Mergers & Acquisitions

USA

Sempra Energy Mexico

- Alex Rios
Director of Governmental Affairs
Mexico

Sempra Generation

- Michael W. Allman
President and Chief Executive Officer
USA

Sempra Pipelines & Storage

- Arturo Infanzon
Vice President, Operations
USA
- George S. Liparidis
President
USA

Senado de la República

- Sofia Sosa
Asesora del Senador Gustavo Madero, Grupo
Parlamentario del PAN
Mexico

SG Corporate and Investment Banking

- Luisa Fuentes
Vice President - Energy and Project Finance Group
USA
- Frederico Lohmann
Head Corporate Group - SG Brazil
Brasil

Shell Exploration & Production Co.

- Olivier Lazare
Vice President
USA

Shell Global Solutions

- Ajith Murthy
Lead Account Executive
USA
- Maarten Van Hasselt
Director, Business Development
USA

Shell Southern Cone Gas & Power

- Duncan van Bergen
NBD Director
Brasil

Shell Trading México

- Pedro Elio
Transport & Exchange Manager
Mexico

Shell Venezuela

- Jesus Del Vecchio
Gas Manager
Venezuela

Skadden, Arps, Slate, Meagher & Flom

- Ricardo Exantus
Attorney
USA



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



Skanska Latin America

- Hernan Morano
 Presidente & CEO
 Argentina
- Saul Rotsztain
 Advisor to the Board
 Argentina

Solar Turbines Incorporated

- Carlos Aylwin
 Marketing Manager
 USA
- John C. Gerretsen
 Director, Oil & Gas
 USA
- Edgar Guevara
 Sales Manager, Oil & Gas Sales, Latin American
 USA

Standard & Poors

- Daphne Peña
 Sales Director

 USA

StatoilHydro

- Eivind S. Aarseth
 Exploration Manager
 Norway

Suez Energy South America

- Manuel Colcombet
 Sr. Vice President Strategy and Portfolio
 Management
 Argentina

Tecna, S.A.

- Margarita Esterman
 Business Director
 Argentina

Teikoku Oil Co., Ltd.

- Dario Lamanna
 International Business Manager
 Venezuela

**The State of Baja California Government
(SEDECO)**

- Manuel García-Lepe
 Energy & Infrastructure Investment Promoter
 Mexico

TOTAL E&P New Ventures, Inc.

- Victor Obadiah
 President & CEO
 USA

Trow International Ltd.

- Stan Gonsalves
 President
 Canada

U.S. Department of State

- Jenna Ben-Yehuda
 USA
- Thomas A. Shannon
 Assistant Secretary of State for Western Hemisphere
 Affairs
 USA

Unión Fenosa

- Francisco Campos
 Renewable Energy Director
 Mexico
- Mauricio de la Rosa
 External Affairs Director
 México

University of California San Diego (UCSD)

- Pablo De La Flor
 Visiting Fellow, Center on Pacific Economies
 USA
- David Mares
 Professor
 USA
- Samuel L. Popkin
 Professor of Political Science
 USA

University of Manchester

- Denise Humphreys Bebbington
 Researcher - IDPM
 England



XVII Annual Latin American Energy Conference
La Jolla, California - May 13 & 14, 2008
Participant by Company



Utility Consumers Action Network (UCAN) World GTL, Inc.

- Charles Langley
Senior Analyst

- Zachary Tatum
Assistant Corporate Secretary
USA

Vinson & Elkins LLP

- Christopher P.B. Erckert
Partner
USA
- Rosa C. Herst
Business Transactional Support Coordinator
USA
- Glenn Pinkerton
Partner
USA

Worley Parsons

- Juan Llovet
Vice President - Business Development
USA

Yacimientos Petroliferos Fiscales Bolivianos (YPFB)

- José Luis Gutiérrez
Vicepresidente
Bolivia

Wall Street Access

- Bernard Picchi
Senior Managing Director
USA

Wärtsilä Ecuador, S.A.

- José Morales
Regional Director - Power Plants
Ecuador

Wärtsilä North America, Inc.

- José Miguel Aparicio
General Manager & Sales Development - Central
America
USA

Wellstream International Ltd.

- Michael Case
Business Development Manager
USA

Wood Group

- Ted Kowalski
Business Development Manager

Wood Group GTS

- Carlos Meites
Business Development Manager

Wood Mackenzie

- Anne Vebeliunas
USA